

The Impact of CHP's Prima Program on Healthcare Costs

Truck Sales & Service 1

The company is a 3-year client that does truck sales and service, fleet services and warehousing. They are based in Albany, GA, and they have 5 operating divisions in 20 locations in GA and AL, so they have the difficult challenges of demographics and locations that our other heavy equipment dealers face. Still, the team managed to reduce the health risks there, which has basically flattened their healthcare cost trend (averaging <1% per year). In fact, the broker just told me their costs are consistently running well below the national average - especially for that industry.

Metro Atlanta Utilities. Broker

While it may be hard to truly quantify CHP's impact from a ROI prospective, our hard data shows that, since the arrival of CHP in 2014, Net Claims Per Employee Per Month have decreased by 15%. If we trend their 2014 plan year claims by 10% compounded, their Net Claims PEPM for the plan year ending 2017 is 37% lower. We believe CHP had assisted our client in truly bending the medical and pharmacy claims cost curve.

North Georgia Manufacturer

The CFO said, "We've had zero increases the past 2 years with our health insurance, that is remarkable! We've tried several other programs in the past that did not get our employees engaged. We put money behind the effort and CHP has been instrumental in getting our employees healthy & more engaged."

Truck Sales & Service 2

"Claims per member are running 20% under industry and negative from 2015. Seeing 17% of hypertensives with 2+ gaps in care we tasked CHP with a goal of 12% - in just six months we are down to 10%!"

Multi Site, Multi-State Manufacturer in Southeast

- The percentage of employees at high risk was reduced from 63% at baseline to 48% (24%).
- Every biometric risk factor except triglycerides was maintained or reduced - even weight & BMI!
- Healthcare costs were reduced from \$9718 pepy to \$6551 pepy (33%) without plan changes.

Metro Atlanta City 1

CHP has helped client average under 4% health plan trend for over a decade, while peers were experiencing double-digit increases.

Metro Atlanta City 2

CHP has helped this client average under 3% health plan trend for over a decade, while peers were experiencing double-digit increases.